



Partners Strategy

We have in front of us an exciting time to play and compete in the market place and we strongly believe no other solutions can offer capabilities similar to ours. But we are aware of the value of business relationships and we recognize that alone we could not achieve the opportunities ahead, therefore ERIS4 business strategy is mainly based on OEM and Off The Shelf (OTS) packages creation.

Benefits

ERIS4 Partners enjoy a close relationship with our Engineering, Sales and Marketing people. In the effort to strengthen that relationship ERIS4 tailors the Partner Program around each single Partner providing:

- An education and support technical program available exclusively to Partners. From basic concepts to highly technical integration and installation courses, your team will be prepared for everything.
- A sales and marketing training providing a kit covering all aspects, from Competitive Analysis to Marketing Roadmaps, from Key Differentiators to Power Questions.
- A newsletter will be emailed to your team on a regular basis, so they can stay abreast of the latest ERIS4 developments.
- A dedicated Account Manager.
- A password to access to our Knowledge Base system.

Requirements

ERIS4 is not looking for website only partners. We view partners as a natural extension of our company and our goal is to build a strong relationship based on openness, transparency and integrity. We want to share ideas and experiences for getting a mutual and profitable growth.

To do that we require our Partners to have at least two skilled Technical Masters per geographic region, able to effectively support pre- and post- sales activities.

About ERIS4

ERIS4 is a Rome, Italy, based privately held company specialized in developing a set of incredibly fast, flexible and robust cross-industry rating products.

ERIS4 flagship product WARP4 is the rating product specifically designed to manage both pre- and post-paid telecommunication scenarios. WARP4 can be installed virtually on whatever machine, it is independent from the database technology, it can be run alongside whatever other application and can synchronously answer any rating request in less than 5 msec.

For more information, please visit the ERIS4 web site at www.eris4.com or contact ERIS4 using electronic mail (info@eris4.com) or telephone (+39 06 3903 0317)